



**How with Education and Research, ROCCO is helping strategic decision makers to envision
The future of Roaming and Interconnect...**



CATALOGUE 2017

RESEARCH REPORTS TRAINING



rocco

ROCCO™ Catalogue 2017
www.roamingconsulting.com

“Knowledge is power.
Information is liberating.
Education is the premise of progress, in every society, in every family.”

Kofi Annan



Catalogue 2017

For more information or to purchase Reports or Training Event passes please see our website or contact us at hq@roamingconsulting.com

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Purchasing Options

All purchasing is done from our website using Credit Card or via a Paypal account. Simply follow the Paypal option and select Credit Card for Credit Card payments. Purchasing can also be done via Invoice on request at HQ@roamingconsulting.com.

Discounts, Purchasing in bulk and Subscriptions

Training Events: Discounts are offered of 15% where more than one delegate from the same company wants to attend, or a single delegate wishes to attend more than one Masterclass. The discount is offered because it allows ROCCO to make a cost saving in time and effort with the purchasing process. No other offers are available.

Reports: The following discounts are available for reports. The discount is offered because it allows ROCCO to make a cost saving in time and effort with the purchasing process. No other offers are available for discounts.



- Purchasers buying more than one report are offered a 15% Discount.
- MNOs who have taken part in the Research which has generated a new report will automatically be given for free an Executive Summary of that report and can purchase the Strategic Analysis Version of the report with a 15% Discount. MNOs not taking part in the Research pay normal report costs. This is to incentivise MNOs in participation which normally takes just a few minutes to complete one of our surveys several times a year.
- Vendors who are interviewed in our reports are given a 15% Discount on the report where they are interviewed.

These discounts are offered via Invoice or by request for a Credit Card payment link from HQ@roamingconsulting.com

Report Points System for bulk purchasing

ROCCO offers a Bulk purchase offer through its Report Points System.

- Purchasers who when reviewing our catalogue want to buy multiple reports, have a very interesting offer.
- For a set fee of £5500 GBP they can purchase report points which can be used against buying reports now or in the future. I.e. They make a payment in advance for 10 report points for £5500,00 GBP and spend the report points on reports throughout the year.
- Strategy and Vendor Performance Reports cost a single report point and Market Intelligence Reports cost 2 Report Points.

ROCCO Research Subscription

Independent MNOs, MNO groups, Vendor and organisations or bodies which want to add ROCCO reports to their Research libraries can purchase a subscription for the year.

- This means that by paying a single fee of £11000,00 GBP all reports we publish are sent immediately on publication to the company and can be used company/group wide.
- Purchasers of the subscription can also receive up to 5 legacy reports from previous years on request.

Catalogue

Report Publications and Training Events

This is the formal list of events ROCCO will deliver in 2017.

- We have included some events which occurred from 2016 for your interest.
- *UK Companies are subject to VAT on top of the charge indicated.
- Rates are for one Report or one Delegate pass at a training event (as appropriate to the event) and are subject to terms and conditions.

Catalogue of Report Publications and Training Events

Dates	Event Type	Event Name	Summary	Cost* (GBP)
2016				
June	Report Publication	A2P SMS Messaging Vendor Performance Report 2016	MNO views on Vendors offering these solutions	£880
July	Report Publication	SMS Firewall Vendor Performance Report 2016	MNO views on Vendors offering these solutions	£880
October	Report Publication	VoLTE Vision: Roaming Strategy Report 2016	MNO and Vendor views on VoLTE Roaming and Interconnect	£880
	Report Publication	Roaming QoS Testing Solutions Vendor Performance Report 2016	MNO views on Vendors offering these solutions	£880
	Report Publication	IPX BIG Data Market Intelligence Report 2016	Vendor analysis on these solutions	£1340
	Report Publication	Roaming Bill Shock Strategy 2016	MNO Views and Strategies	FREE
November	Training Event	Roaming Strategy Masterclass	3 Day Workshop	£4020
December	Report Publication	IPX Networks Vendor Performance Report 2016	MNO views on Vendors offering these solutions	£880

Dates	Event Type	Event Name	Summary	Cost* (GBP)
	Report Publication	Roaming QoS Testing Solutions Market Intelligence Report 2016	Vendor analysis on these solutions	£1340
2017				
February	Report Publication	The Innovators Report 2017	MNO views on Vendors in the field of Innovation	£880
	Report Publication	EU Roaming Regulation Strategy Report 2017	MNO Views and Strategies	£880
March	Report Publication	Roaming Internet of Things Strategy Report 2017	MNO Views and Strategies	FREE
	Report Publication	SIM BOX Detection Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
April	Report Publication	Mobile Engagement Market Intelligence Report 2017	Vendor analysis on these solutions	£1340
	Report Publication	Data and Financial Clearing Market Intelligence Report 2017	Vendor analysis on these solutions	£1340
	Report Publication	Data Clearing Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Report Publication	Financial Clearing Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
May	Report Publication	Steering of Roaming Market Intelligence Report 2017	Vendor analysis on these solutions	£1340
	Report Publication	Steering of Roaming Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Report Publication	Signalling Firewall Market Intelligence Report 2017	Vendor analysis on these solutions	£1340
	Report Publication	Signalling Firewall Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Report Publication	SMS Firewall Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Training Event	Roaming Strategy Masterclass	3 Day Workshop	£4020

Dates	Event Type	Event Name	Summary	Cost* (GBP)
	Training Event	Roaming Internet of Things Masterclass	2 Day Workshop	£2680
	Report Publication	Roaming Fraud & Security Market Intelligence Report 2017	Vendor analysis on these solutions	£1340
June	Training Event	LTE & VoLTE Masterclass	3 Day Workshop	£4020
	Report Publication	A2P SMS Messaging Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Training Event	A2P SMS Messaging Masterclass	2 Day Workshop	£2680
	Training Event	Signalling and SMS Firewall Masterclass	2 Day Workshop	£2680
July	Report Publication	Customer Service Report 2017	MNO views on Vendors in the field of Customer Service	£880
September	Training Event	IOT Negotiations Masterclass	2 Day Workshop	£2680
	Report Publication	IPX Networks Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Report Publication	IPX Networks Market Intelligence Report 2017	Vendor analysis on these solutions	£1340
	Training Event	Roaming Outsourcing Masterclass	2 Day Workshop	£2680
	Training Event	Roaming Strategy Masterclass	3 Day Workshop	£4020
October	Training Event	Roaming Internet of Things Masterclass	2 Day Workshop	£2680
	Report Publication	Roaming Consumer eSIM Strategy Report 2017	MNO Views and Strategies	FREE
November	Report Publication	Roaming QoS Testing Solutions Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Report Publication	Roaming Management Solutions Market Intelligence Report 2017	Vendor analysis on these solutions	£1340

Dates	Event Type	Event Name	Summary	Cost* (GBP)
	Report Publication	Roaming Management Solutions Vendor Performance Report 2017	MNO views on Vendors offering these solutions	£880
	Training Event	LTE & VoLTE Masterclass	3 Day Workshop	£4020
December	Training Event	Roaming Strategy Masterclass	3 Day Workshop	£4020



Bespoke Reports or Trainings

ROCCO has delivered over 30 bespoke Training Events and Research projects resulting in unique trainings and/or industry reports for private use by companies. In case this is desired please contact us for more information.

Catalogue Observations

•The catalogue above shows fixed events delivered this period by ROCCO. However ROCCO has the right to alter dates and some dates are subject to change, changes however will never impact the report or training event availability.

- Some Training events are subject to availability since we do not like to hold classes with more than 8-10 participants.
- ROCCO will add Reports to this list where MNOs have identified reporting needs and ROCCO can accommodate them in a quality way.